



NEWBUILDINGS CONVERSIONS RETROFITS

Member of the SCHULTE GROUP

 **SCHULTE
MARINE CONCEPT**

NEWBUILDINGS, CONVERSIONS, RETROFITS

Schulte Marine Concept (S.M.C.) is the business unit within Schulte Group providing comprehensive range of tailored technical consultancy and project management services with value-added solutions for newbuilding, conversion and retrofit projects, and technical support for fleet in service.

SMC's expertise in shipbuilding combined with the Schulte Group shipping and ship management experience provide an integrated 'end-to-end' service from development and execution of newbuilding project to vessel's delivery and full ship management.

Headquartered in Shanghai, China, S.M.C. operates through regional office in Hong Kong and through project dedicated site offices spread throughout global shipbuilding markets.

WHY S.M.C.?

- Corporate track record exceeding 600 vessels:
 - Gas carriers: LNG, LBV, FSRU, LEG, LPG, NH₃
 - Tankers: VLCC, Aframax, LR2, MR, chemical tankers
 - Container vessels, MPV
 - Bulk carriers, VLOC
 - Offshore vessels: FPSO, SOV, PSV, offshore accommodation vessels, AHT, maintenance vessels
 - Passenger vessels: adventure cruise vessels, ferries, ro-pax, rail car carriers
 - Floating dry docks
 - Special units: floating offshore transshipment platforms, pipe laying barges, diving support vessels
- Experience with over 80 shipyards in Asia and Europe
- Over 120 customers, from shipowners, charterers, industry majors, to financial institutions and individual investors
- German-rooted company with strong presence in Asia since 1973
- Newbuilding experience combined with Schulte Group shipping and ship management expertise add safety, commercial attractiveness, operational performance, reliability and durability to vessels
- ISO 9001:2015 Quality Management System for the provision of technical consultancy and project management services
- Advanced ERP software to control and manage plan approval and construction supervision
- Abundant pool of multinational in-house resources with LNG experience
- High Health, Safety, Security, and Environmental performance standards

AREAS OF EXPERTISE

Newbuilding & Conversion Projects

- Project management
- Design consultancy
- Yard selection and audit
- Shipbuilding contract and technical specification review and negotiations
- Plan approval
- Construction supervision
- Pre-purchase inspections
- Provision of supervisors

Fleet In Service Support

- Dry-docking support
- Major repairs management and supervision
- Damage survey
- Ballast Water Treatment System retrofit
- EGCS & SCR retrofit
- Other retrofit projects

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